

# ATLANTIC SOFT

**YOUR TECHNICAL STAFF  
AUGMENTATION PARTNER**



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# OUR SERVICES

## FULL TIME DEDICATED SOFTWARE DEVELOPMENT TEAMS

From 1 programmer to a full team we have you covered, from php to devops, from agile planning to continuous deployments.

We have found that the best way to deliver value is when the team is dedicated to the same project, when they communicate directly and constantly with the business stakeholders and when the software development team also has all the tools for continuous improvement.



## REMOTE VIRTUAL ASSISTANTS

Not all task can be automated, there are also some processes that businesses need to outsource and they need remote workers on their same time zone with a similar culture background, excellent communication and a healthy office environment.

We can find the perfect virtual assistant for you technical remote tasks to work on the different US time Zones, from pacific to eastern.



# BENEFITS WITH OUR SOFTWARE DEVELOPMENT TEAMS



- Natural U.S. Time zones, no working late hours for your team.
- From one programmer to a big team.
- Agile manifesto followers.
- Senior, Junior and interns available.
- Tested programmers.
- Devops and Agile support team empowering all teams.
- Study, training time and daily continuous improvements.
- Office environment thought to stimulate creativity and reduce stress.
- Software company working everyday on making better software with the best practices and reducing waste with lean and agile mindsets.
- Software craftsmanship manifesto followers.
- Community knowledge sharing.

# OUR CONTINUOUS IMPROVEMENT TEAM

Technical Excellence and continuous improvement is at our core , we believe there is no agility without continuous integration/deployment and that it is impossible to make good software without studying and practicing. But we also think that a full stack developer is an unicorn, that software development is so broad and complex that although you might understand the different parts of it you will never be an expert in all the flow. Therefore to help our teams achieve more, be better, get out of their comfort zone and apply quality control and new technologies we have a dedicated continuous improvement team.



**WILLIAM - AGILE FACILITATOR**

William helps and trains our teams on what means to follow the agile manifesto, into understanding how to deliver value by dividing work into small chunks and minimizing waste.



**JUAN - DEVOPS & CLOUD ARCHITECTURE LEADER**

Juan is our devops guy, he spend his days helping our teams with their continuous integration/deployments pipelines and with cloud architecture for new features.



**PABLO - C.E.O - BUSINESS AND TECHNICAL COACH WITH FOCUS ON LEAN**

Helps the teams understand how to split the tasks to deliver value incrementally to achieve the client's vision and fulfill their business needs.

*"If you do what you love, you will do it right because you will be working with passion"*

# WHAT ARE TEAMS WORKING ON

**TEAM NAME:** PRIME

**TEAM MEMBERS:** 5 PROGRAMMERS , 1 PRODUCT OWNER, 2 VIRTUAL ASSISTANTS

**TIME WITH CLIENT:** 7 YEARS

**PROJECT:** ECOMMERCE MARKETPLACE AUTOMATION

**TECHNOLOGIES:** PHP, CODEIGNITER , SYMFONY , SYLEX, PYTHON, FLASK, KLEIN, SCRAPPY, DOCKER, MONGO, MONGO SHARDING, CHROME EXTENSIONS, GEARMAN JOB SERVER ,SERVERLESS, JAVASCRIPT, RABBITMQ AND RASPBERRY PI

**QUALITY TOOLS:** PHPUNIT, CODECEPTION , NOSE, PYTEST, ALOE AND CI WITH GITLAB

**AWS:** EC2, S3, FARGATE, CLOUD FORMATION , ECS , RDS , SQS , LAMBDA, DYNAMO, ELASTIC LOAD BALANCER, API GATEWAY, ROUTE 53, CLOUDFRONT, VPC AND REDIS ELASTIC CACHE

**AZURE:** VIRTUAL MACHINES

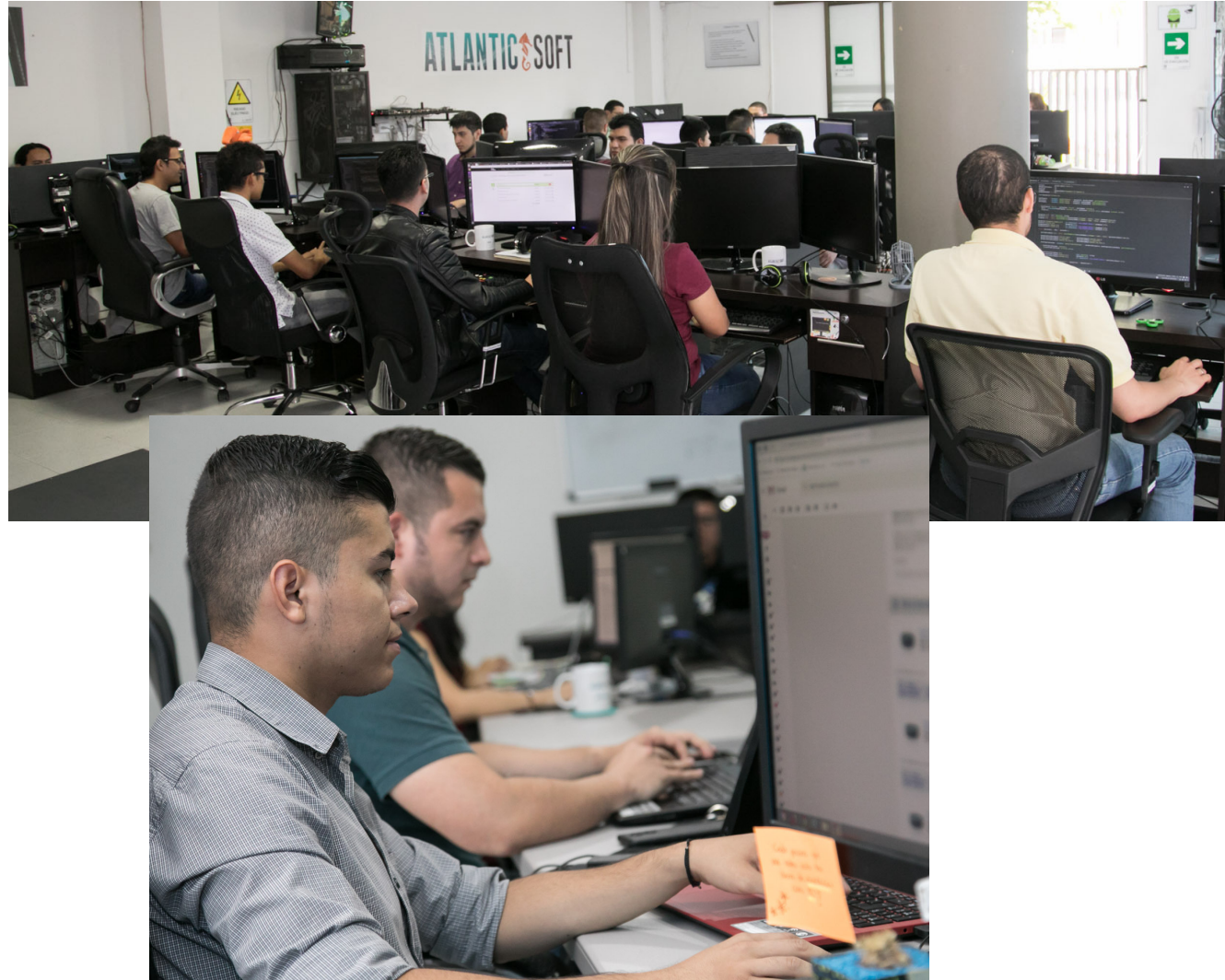
**INTEGRATIONS:** AMAZON ADVERTISING AND MWS APIS, EBAY APIS, KEEPAA APIS, AZURE API, AWS API AND ORCHESTRATION

**DESCRIPTION:** THE TEAM BUILT FROM SCRATCH AN ECOMMERCE AUTOMATION SYSTEM THAT HELPED THE CLIENT BECOME ONE OF THE BIGGEST EBAY SELLERS WITH OVER 500K ITEMS LISTED ON MULTIPLE STORES AND A HIGH VOLUME OF SALES

INVENTORY , LISTING , RETURNS AND ORDERING IS 95% AUTOMATED



# WHAT ARE TEAMS WORKING ON



**TEAM NAME:** USA SUPPLY

**TEAM MEMBERS:** 6 PROGRAMMERS , 1 PRODUCT OWNER, 7 VIRTUAL ASSISTANTS

**TIME WITH CLIENT:** 5 YEARS

**PROJECT:** INTERNAL CUSTOM ERP SYSTEM AND AUTOMATION

**TECHNOLOGIES:** REACT.JS, PHP, CODEIGNITER, LUMEN, MONGO , MYSQL ,  
SERVERLESS, JAVASCRIPT, PYTHON, NODE JS, ANGULAR 1.5 , JQUERY, SYMFONY,  
LARAVEL , JAVA , GRAPHQL AND CHROME EXTENSIONS

**AWS:** EC2, S3, CLOUD FORMATION , RDS , SQS , LAMBDA, DYNAMO, API GATEWAY,  
ROUTE 53, CLOUDFRONT AND VPC

**QUALITY TOOLS:** PHPUNIT, CODECEPTION , ENZYME, REACT TESTING LIBRARY,  
SONNAR LINT AND CI WITH GITLAB

**INTEGRATIONS:** AMAZON AWS AND MWS APIS, QUICK BOOKS

**DESCRIPTION:** WE STARTED WITH A SIMPLE SYSTEM TO MANAGE PART OF USA SUPPLY SOURCE OPERATIONS AND 4 YEARS LATER WE HAVE A FULL ERP WITH FEATURES LIKE: INVENTORY MANAGEMENT, ORDER RECEIVING, ORDERING AUTOMATION, SUPPLIERS PAYMENTS, PAYMENT RECONCILIATION, EMAILS AUTOMATION AND AMAZON FBA PROCESSES

# WHAT ARE TEAMS WORKING ON

**TEAM NAME:** MINERS

**TEAM MEMBERS:** 4 PROGRAMMERS , 1 PRODUCT OWNER

**TIME WITH CLIENT:** 3.5 YEARS.

**PROJECT:** BITCOIN MINING DATA CENTER MANAGEMENT SOFTWARE.

**TECHNOLOGIES:** PHP, PYTHON, JAVASCRIPT, MYSQL, REDMINE, RABBIT MQ, GEARMAN JOB SERVER, SUPERVISOR, SERVERLESS, CODEIGNITER, LUMEN, AND AWS CHALICE FRAMEWORK

**AWS:** S3, ATHENA

**QUALITY TOOLS:** PHPUNIT, CODECEPTION AND SONARQUBE

**INTEGRATIONS:** PHYSICAL SERVERS BEHIND VPNS WITH REPORT GENERATION ON AWS AND INTEGRATION WITH SMART DEVICES IN DATA CENTERS



**DESCRIPTION:** THIS IS A VERY DIFFERENT PROJECT FROM WHAT WE ARE USED TO, BUT A VERY INTERESTING ONE WHERE WE HAVE BUILT OVER THE YEARS A SYSTEM THAT HELPS MANAGE CRYPTOCURRENCY DATA CENTERS MINIMIZING THE COST OF MANUAL LABOR AND MAKING POSSIBLE TO AUTOMATE TASKS LIKE CHANGING THE MINERS POOLS , CONFIGURING , RESTARTING , CHECKING POWER CONSUMPTION AND MINING EFFICIENCY

# WHAT ARE TEAMS WORKING ON



**CLIENT NAME:** SIX S PARTNERS

**TEAM MEMBERS:** 1 PROGRAMMER

**TIME WITH CLIENT:** 20 MONTHS

**PROJECT:** PROGRAMMING SUPPORT FOR AN EPICOR ERP CONSULTANT COMPANY.

**TECHNOLOGIES:** C#, ASP.NET CORE, JAVASCRIPT, XAMARIN , ANGULAR , RESTFUL SERVICES

**INTEGRATIONS:** EPICOR ERP INTEGRATIONS

**DESCRIPTION:** WE PROVIDED STAFF AUGMENTATION SERVICE TO HELP THE COMPANY WITH THEIR EPICOR INTEGRATION TASKS AND PROJECTS, FOR THEIR CLIENTS THAT RANGE FROM MOBILE INTEGRATIONS WITH EPICOR TO EPICOR WEB MODULES ACHIEVING THE EXTENSION OF EPICOR FUNCTIONALITY. EPICOR IS A GLOBAL ERP SOLUTION WITH MORE THAN 20.000 CLIENTS IN 150 COUNTRIES AND OUR CLIENT IS THE GLOBAL PARTNER OF THE YEAR (2015-2017)



# WHAT ARE TEAMS WORKING ON

**CLIENT NAME:** LETS ON BOARD

**TIME WITH CLIENT:** 3 MONTHS

**TEAM MEMBERS:** 1 PROGRAMMER AND 1 INTERN

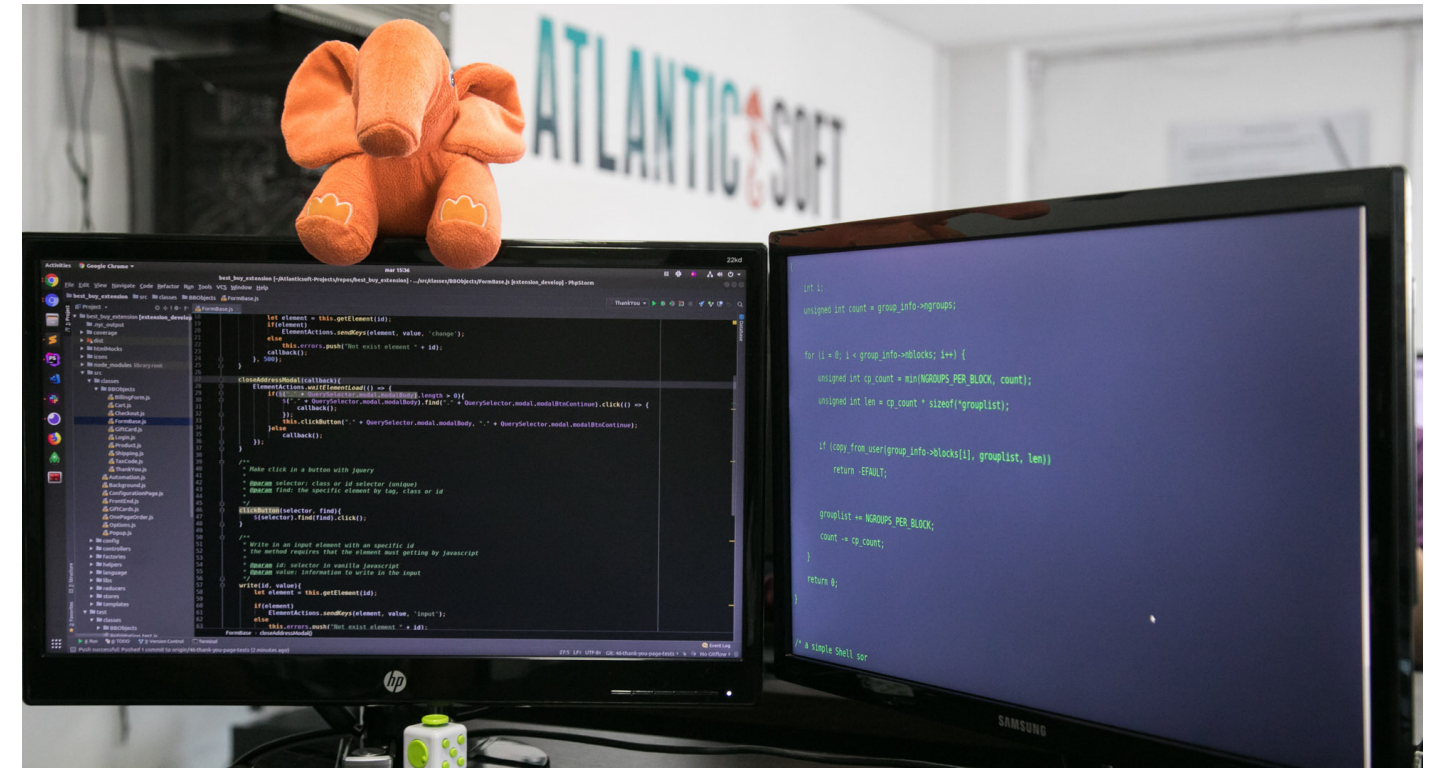
**TECHNOLOGIES:** LARAVEL, MYSQL, VUE.JS , PHP, BOOTSTRAP, JAVASCRIPT

**DESCRIPTION:** OUR PROGRAMMERS HERE WORK DIRECTLY WITH ON BOARD CTO AND ARE CURRENTLY HELPING THEM WITH AN INTERNAL PROJECT ,INQUO, WHICH IS A SMALL SURVEY SYSTEM THAT HELPS THEM ON THEIR SALES PROCESSES



## OUR CONTRACT IS WORKING SOFTWARE

We don't ask for a long term commitments, we do ask for a long term goal, but we bill month to month and our goal is to deliver constant value where the business relationship and the team benefits keep growing.



## EXPERIENCE AND EXPERTISE

We started 10 years ago with just 1 programmer and we are now a company that makes the live of 40 collaborators and their families better, over the last 10 years we have worked on a multitude of projects from many different business areas, but we achieved the best results with clients that hired a full time team with us, therefore 3 years ago we made the shift to not work on fixed time project, but work only on continuous dedicated business relations that allow all parties involved to grow (client, company and collaborators). This allows us to invest on our teams and to dedicate resources into continuous improvement with a clear never ending goal of technical excellence and agility.

# TECHNICAL EXCELLENCE

## CONTINUOUS IMPROVEMENT

As we see it, we cannot be agile and develop good software without technical excellence, it's a core principle to us and to achieve it we have to promote and help our collaborators with education.

That is why we take learning acquisition with high importance: We train ourselves on Fridays afternoons and once a month on a Saturday morning we gather for a study session.

Besides, our teams are in constant coaching with our continuous improvement team previously described.



As aspiring Software Craftsmen we are raising the bar of professional software development by practicing it and helping others learn the craft "*Manifesto for Software Craftsmanship*" For this reason we're part of Agiles Colombia community and we manage the Quindio Tech community to share and let other share the knowledge that we learn daily.

# OUR MISSION

we live our mission on a daily basis.



We provide our customers with interdisciplinary teams that, through software development, mentorship and support, materialize the objectives generating value and mutual continuous growth, thus achieving a relationship of trust.

This allows us to offer our collaborators an environment for professional growth through learning and continuous improvements achieving stable work and a win-win relationship.

At the same time we are also looking for new business opportunities, entrepreneurship and social responsibility.



# WORK WITH US!

## FAIR COMPENSATION , CONTINUOUS IMPROVEMENT , AND A RELAXED ENVIRONMENT



Having play and relaxation spaces at work reduces stress and increases creativity, this is why our facilities are in line with the environments proposed by technology companies. Our facilities have great options for our staff to take a break and reset their creativity.

But it is not enough to have a ping ping table and an xbox, we believe that besides a good salary the best thing we can give you back is continuous improvement to help you grow professionally and personally. Therefore if you are up to a challenge and would like to get out of your comfort zone come join us! We might have a job opening for you and a client ready to meet you.

# ATLANTIC SOFT

## LET'S BUILD SOMETHING GREAT - TOGETHER



**PABLO VELASQUEZ**  
**CEO & FOUNDER**



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